CrusaderSterling PENSIONS

CPL VALUE FUND I

Address: 14B, Keffi street, S.W. Ikoyi, Lagos

NOVEMBER 2024

CREATING WEALTH FOR RETIREMENT

Strategy Overview

The Fund investments is subject to regulatory guidelines and limits as set by the National Pension Commission (PENCOM), and can be allocated as follows:-

- Govt. Securities

I. Fed Govt. (including FGN Eurobonds) (60%)

II.State/ Local Govt.(20%) -Guaranteed/ ISPO

III.State/ Local Govt.(3%) - Not Guaranteed

- Corporate Bond/Debt (35%)
- Supra-national Bonds (20%)
- Money Market Instruments (30%)
- Ordinary Share (including GDRs) (30%)
- Private Equity (10%)
- Infrastructure Funds (10%)
- Open-Close End/Hybrid Fund (25%)

Launch	65-mth	66-mth	66-mth	67-mth	68-mth	69-mth	70-mth	71-mth	72-mth	73-mth	74-mth	75-mth	76-mth	
Jul-18	Nov. 23	Dec. 23	Jan 24	Feb 24	Mar 24	April 24	May 24	June 24	July 24	Aug 24	Sept 24	Oct 24	Nov 24	Cumu-lative
Unit Price N1.00	1.9291	1.9565	1.9832	1.9571	1.9881	1.9917	2.0198	2.0401	2.0601	2.1344	2.1266	2.1607	2.1990	***
% Return	92.91%	95.65%	98.32%	95.71%	98.81%	99.17%	102%	104%	106%	113%	113%	116%	119%	119%

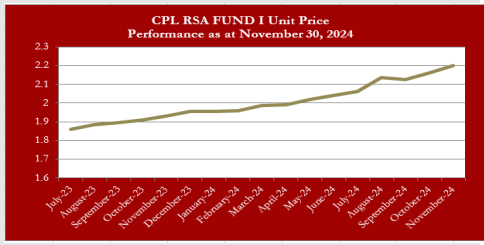
Investment Objective

Maximizing total returns by investing in securities and instruments that would deliver long term capital appreciation and income growth without compromising the safety of the funds.

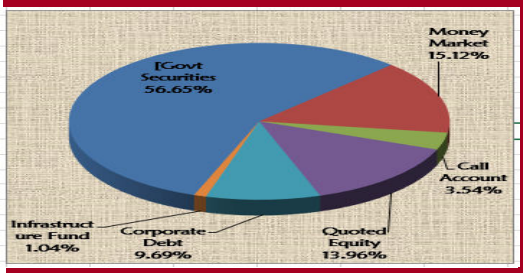
CPL VALUE FUND

CPL RSA FUND I closed November 30, 2024 with a unit price of N2.1990 The Fund assets were invested within regulatory limits. Allocation to different assets classes were: FGN Bond (56.65%), Ordinary Shares (13.96%), Corporate Bond (9.69%), Infrastructure fund (1.04%), Money Market (15.12%), Call Account (3.54%).

We are pleased to inform you that we have returned 119% on RSA Fund I under our management till date .



CURRENT ASSET ALLOCATION



Industry Update

- Nigeria's total pension assets firmed up by 2.44percent at the end of October 2024 to N21.90Trillion from N20.38Trillion recorded at the end of September 2024.
- RSA Fund 1 asset grew by 4.48percent to N232.70billion at the end of October 2024 from N222.73billion recorded in September, 2024.

Outlook for next month.

- The exchange rate is expected to trade at ₦1,650 per US dollar in Q4, supported by the Central Bank of Nigeria's (CBN) issuance of a new FGN Eurobond and Open Market Operations designed to attract foreign investment and enhance liquidity. A stable yield environment is projected in the Fixed Income Market, with inflation rising, though the high base effect may temper its overall impact.
- The equities market is anticipated to perform well, particularly in sectors set to benefit from the economic recovery. Optimism among investors and rising capital inflows are expected to drive market activity.
- Crude oil prices are likely to stabilize between $70 and $90 per barrel, influenced by a balance of supply constraints and evolving demand dynamics

Regulatory Update:

CONSUMER PROTECTION FRAMEWORK FOR THE NIGERIAN PENSION INDUSTRY

National Pension Commission in fulfillment of its statutory mandate of providing adequate protection to consumers, deploy effective regulatory and supervisory tools that facilitate effective monitoring of services offered by Licensed Pension Fund Operators (LPFOs) towards ensuring consistent excellent service delivery to consumers (Contributors & Retirees).

Consumer Protection is the practice of safeguarding consumers of goods and services as well as the public, against unfair practices in the marketplace. It provides protection to businesses and consumers from fraud, misinformation, or unfair practices by competitors.

The need for a Consumer Protection Framework is key towards attaining excellent service delivery in the Pension Industry. Importantly, it will continuously serve as a set of guiding principles for the Industry to meet consumers' expectations on excellent service delivery. This Framework, therefore, seeks to define various consumer protection principles, alongside the rights and responsibilities of consumers.

Benefits and Importance of the Contributory Pension Scheme

The Contributory Pension Scheme (CPS) is a pension plan in Nigeria where both employees and employers contribute a portion of the employee's salary into a Retirement Savings Account (RSA). Employee contributes 8% of their monthly salary, while the employer contributes 10%. Benefits and importance of the Contributory Pension Scheme include:

Financial Security in Retirement: One of the primary benefits of the Contributory Pension Scheme is that it provides individuals with a source of income during their retirement years. By contributing to the scheme throughout their working lives, individuals can build up a pension fund that will support them financially once they retire. This financial security is crucial for maintaining a decent standard of living in old age and reducing the risk of poverty among retirees.

Personal Savings and Retirement Planning: It promotes a culture of long-term financial planning, helping individuals to set aside money for their retirement years and reduce reliance on state benefits or family support.

Portability and Flexibility: The Contributory Pension Scheme typically offers portability, allowing individuals to transfer there pension benefits to another Pensions Fund Administrator. This flexibility enables individuals to continue building their pension fund regardless of changes in their Pension Fund Administrator.

Reduction of Dependency on State Pension Systems: By encouraging individuals to save for their own retirement, the Contributory Pension Scheme helps to reduce the burden on state pension systems. It promotes self-reliance and independence in retirement, lessening the strain on government budgets and resources.

Economic Stability and Development: A well-functioning pension system contributes to economic stability and development by mobilizing long-term savings for investment. Pension funds are invested in various sectors of the economy, providing capital for infrastructure projects, business expansion, and job creation.

Social Cohesion and Welfare Improvement: Access to a reliable pension system fosters social cohesion by ensuring that individuals can retire with dignity and security. It promotes intergenerational equity by enabling older adults to maintain their standard of living without placing undue financial burdens on younger generations.

Risk Management and Insurance: The scheme serves as a form of insurance against the risk of outliving one's savings or experiencing financial hardship in old age. It offers a predictable and stable source of income during retirement, mitigating the risk of poverty or financial distress among older adults.

In summary, the Contributory Pension Scheme plays a crucial role in promoting financial security, retirement planning, and economic development. By encouraging individuals to save for their own retirement and facilitating long-term investment, the scheme contributes to the well-being of retirees, the stability of the economy, and the overall welfare of society.

Do you want your statement on a monthly basis by e-mail?

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CrusaderSterling PENSIONS

CPL VALUE FUND II

Address: 14B, Keffi street, S.W. Ikoyi, Lagos

NOVEMBER 2024

CREATING WEALTH FOR RETIREMENT

Strategy Overview

The Fund investments is subject to regulatory guidelines and limits as set by the National Pension Commission (PENCOM), and can be allocated as follows:-

- Govt. Securities

I. Fed Govt. (including FGN Eurobonds) (70%)

II.State/ Local Govt.(20%) -Guaranteed/ ISPO

III.State/ Local Govt.(3%) - Not Guaranteed

- Corporate Bond/Debt (40%)
- Supra-national Bonds (20%)
- Infrastructural Funds (5%)
- Money Market Instruments (30%)
- Ordinary Share (including GDRs) (25%)
- Private Equity (5%)
- Open Close –end Hybrid Funds (20%)

Launch	209mth	210mth	211mth	211mth	212mth	213mth	214mth	215mth	216mth	217mth	217mth	218mth	
Jul-06	Dec 23	Jan 24	Feb 24	Mar 24	April 24	May 24	June 24	July 24	Aug. 24	Sept. 24	Oct. 24	Nov. 24	Cumu-lative
Unit Price N1.00	N8.16	N8.28	N8.30	N8.64	N8.42	N8.61	N8.79	N8.83	N9.11	N9.32	N9.58	N9.72	***
% Return	716	728	730	764	742	761	779	783	811	832	858	872	872%

Investment Objective

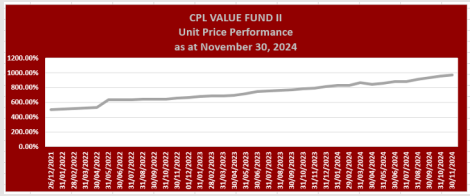
Maximizing total returns by investing in securities and instruments that would deliver long term capital appreciation and income growth without compromising the safety of the funds.

CPL VALUE FUND

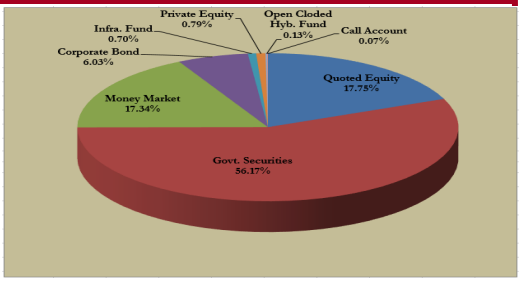
CPL RSA Fund II closed on November 30, 2024 with a unit price of N9.7240. The Fund assets, invested within regulatory limits, were allocated to Government Securities (56.17%), Corporate Debt (6.03%), Money Market (17.34%), Quoted Equities (18.76%), Hybrid Fund/REITs (0.13%), Infrastructure Fund (0.72%), Private Equities (0.72%) and Call Account (0.04%).

The graph shown in this report represents the performance of the Fund from December 2021 to November 2024.

We are pleased to inform you that we have returned 872% on Funds under our management till date and we remain the best in terms of return on investment.



CURRENT ASSET ALLOCATION



Industry Update

- Nigeria's total pension assets firmed up by 2.44percent at the end of October 2024 to N21.90Trillion from N20.38Trillion recorded at the end of September 2024.
- RSA Fund II asset grew by 1.76percent to N9.01Trillion at the end of October 2024 from N8.86Trillion recorded in September, 2024.

Outlook for next month.

- The exchange rate is expected to trade at ₦1,650 per US dollar in Q4, supported by the Central Bank of Nigeria's (CBN) issuance of a new FGN Eurobond and Open Market Operations designed to attract foreign investment and enhance liquidity. A stable yield environment is projected in the Fixed Income Market, with inflation rising, though the high base effect may temper its overall impact.
- The equities market is anticipated to perform well, particularly in sectors set to benefit from the economic recovery. Optimism among investors and rising capital inflows are expected to drive market activity.
- Crude oil prices are likely to stabilize between $70 and $90 per barrel, influenced by a balance of supply constraints and evolving demand dynamics

Regulatory Update

CONSUMER PROTECTION FRAMEWORK FOR THE NIGERIAN PENSION INDUSTRY

National Pension Commission in fulfillment of its statutory mandate of providing adequate protection to consumers, deploy effective regulatory and supervisory tools that facilitate effective monitoring of services offered by Licensed Pension Fund Operators (LPFOs) towards ensuring consistent excellent service delivery to consumers (Contributors & Retirees).

Consumer Protection is the practice of safeguarding consumers of goods and services as well as the public, against unfair practices in the marketplace. It provides protection to businesses and consumers from fraud, misinformation, or unfair practices by competitors.

The need for a Consumer Protection Framework is key towards attaining excellent service delivery in the Pension Industry. Importantly, it will continuously serve as a set of guiding principles for the Industry to meet consumers' expectations on excellent service delivery. This Framework, therefore, seeks to define various consumer protection principles, alongside the rights and responsibilities of consumers.

Benefits and Importance of the Contributory Pension Scheme

The Contributory Pension Scheme (CPS) is a pension plan in Nigeria where both employees and employers contribute a portion of the employee's salary into a Retirement Savings Account (RSA). Employee contributes 8% of their monthly salary, while the employer contributes 10%. Benefits and importance of the Contributory Pension Scheme include:

Financial Security in Retirement: One of the primary benefits of the Contributory Pension Scheme is that it provides individuals with a source of income during their retirement years. By contributing to the scheme throughout their working lives, individuals can build up a pension fund that will support them financially once they retire. This financial security is crucial for maintaining a decent standard of living in old age and reducing the risk of poverty among retirees.

Personal Savings and Retirement Planning: It promotes a culture of long-term financial planning, helping individuals to set aside money for their retirement years and reduce reliance on state benefits or family support.

Portability and Flexibility: The Contributory Pension Scheme typically offers portability, allowing individuals to transfer there pension benefits to another Pensions Fund Administrator. This flexibility enables individuals to continue building their pension fund regardless of changes in their Pension Fund Administrator.

Reduction of Dependency on State Pension Systems: By encouraging individuals to save for their own retirement, the Contributory Pension Scheme helps to reduce the burden on state pension systems. It promotes self-reliance and independence in retirement, lessening the strain on government budgets and resources.

Economic Stability and Development: A well-functioning pension system contributes to economic stability and development by mobilizing long-term savings for investment. Pension funds are invested in various sectors of the economy, providing capital for infrastructure projects, business expansion, and job creation.

Social Cohesion and Welfare Improvement: Access to a reliable pension system fosters social cohesion by ensuring that individuals can retire with dignity and security. It promotes intergenerational equity by enabling older adults to maintain their standard of living without placing undue financial burdens on younger generations.

Risk Management and Insurance: The scheme serves as a form of insurance against the risk of outliving one's savings or experiencing financial hardship in old age. It offers a predictable and stable source of income during retirement, mitigating the risk of poverty or financial distress among older adults.

In summary, the Contributory Pension Scheme plays a crucial role in promoting financial security, retirement planning, and economic development. By encouraging individuals to save for their own retirement and facilitating long-term investment, the scheme contributes to the well-being of retirees, the stability of the economy, and the overall welfare of society.

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CrusaderSterling PENSIONS

Address: 14B, Keffi street, S.W. Ikoyi, Lagos

CPL VALUE FUND III

NOVEMBER 2024

CREATING WEALTH FOR RETIREMENT

Strategy Overview

The Fund investments is subject to regulatory guidelines and limits as set by the National Pension Commission (PENCOM), and can be allocated as follows:-

- Govt. Securities

I. Fed Govt. (including FGN Eurobonds) (80%)

II.State/ Local Govt.(20%) -Guaranteed/ ISPO

III.State/ Local Govt.(3%) - Not Guaranteed

- Corporate Bond/Debt (45%)
- Supra-national Bonds (20%)
- Money Market Instruments (35%)
- Ordinary Share (including GDRs) (10%)
- Open-Close End/Hybrid Fund (10%)

Launch Jul-18	Oct. 23	Nov. 23	Dec. 23	Jan. 24	Feb. 24	Mar. 24	April. 24	May 24	June 24	July 24	Aug. 24	Sept. 24	Oct. 24	Nov 24	Cum
Unit Price	1.9969	2.0248	2.0748	2.0780	2.0847	2.1657	2.1196	2.1539	2.1870	2.1925	2.2379	2.2833	2.3307	2.3733	***
% Return	99.69	120	107	108	108	116	119	115	119	119	123	128	133	137	137%

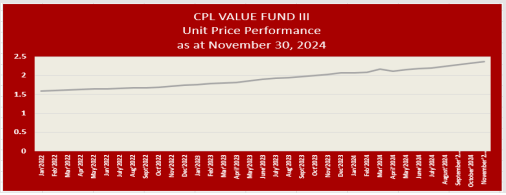
Investment Objective

Maximizing total returns by investing in securities and instruments that would deliver long term capital appreciation and income growth without compromising the safety of the funds.

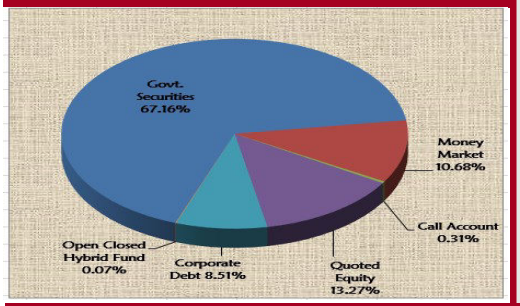
CPL VALUE FUND

CPL Value Fund closed on November 30, 2024 with a unit price of N2.3733 The Fund assets, invested within regulatory limits, were allocated to Government Securities (67.16%), Corporate Debt (8.51%), Money Market (10.68%),Quoted Equities (13.27%), Hybrid Fund/ REITs (0.07%), and Call Account (0.31%).

We are pleased to inform you that we have returned 137% on RSA Fund III under our management till date.



CURRENT ASSET ALLOCATION



Industry Update

- Nigeria's total pension assets firmed up by 2.44percent at the end of October 2024 to N21.90Trillion from N20.38Trillion recorded at the end of September 2024.
- RSA Fund III asset closed at N5.78Trillion at the end of October 2024, representing an increase of 2.28 percent when compared to N5.66Trillion seen in September, 2024.

Outlook for next month.

- The exchange rate is expected to trade at ₦1,650 per US dollar in Q4, supported by the Central Bank of Nigeria's (CBN) issuance of a new FGN Eurobond and Open Market Operations designed to attract foreign investment and enhance liquidity. A stable yield environment is projected in the Fixed Income Market, with inflation rising, though the high base effect may temper its overall impact.
- The equities market is anticipated to perform well, particularly in sectors set to benefit from the economic recovery. Optimism among investors and rising capital inflows are expected to drive market activity.
- Crude oil prices are likely to stabilize between $70 and $90 per barrel, influenced by a balance of supply constraints and evolving demand dynamics.

Regulatory Update:

CONSUMER PROTECTION FRAMEWORK FOR THE NIGERIAN PENSION INDUSTRY

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Personal Savings and Retirement Planning: It promotes a culture of long-term financial planning, helping individuals to set aside money for their retirement years and reduce reliance on state benefits or family support.

Portability and Flexibility: The Contributory Pension Scheme typically offers portability, allowing individuals to transfer there pension benefits to another Pensions Fund Administrator. This flexibility enables individuals to continue building their pension fund regardless of changes in their Pension Fund Administrator.

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Social Cohesion and Welfare Improvement: Access to a reliable pension system fosters social cohesion by ensuring that individuals can retire with dignity and security. It promotes intergenerational equity by enabling older adults to maintain their standard of living without placing undue financial burdens on younger generations.

Risk Management and Insurance: The scheme serves as a form of insurance against the risk of outliving one's savings or experiencing financial hardship in old age. It offers a predictable and stable source of income during retirement, mitigating the risk of poverty or financial distress among older adults.

In summary, the Contributory Pension Scheme plays a crucial role in promoting financial security, retirement planning, and economic development. By encouraging individuals to save for their own retirement and facilitating long-term investment, the scheme contributes to the well-being of retirees, the stability of the economy, and the overall welfare of society.

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CrusaderSterling PENSIONS

CPL RETIREE FUND

Address: 14B, Keffi street, S.W. Ikoyi, Lagos

NOVEMBER 2024

CREATING WEALTH FOR RETIREMENT

Strategy Overview

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- Govt. Securities

I. Fed Govt. (including FGN Eurobonds) (80%)

II.State/ Local Govt.(20%) -Guaranteed/ ISPO

- Corporate Bond/Debt (45%)
- Supra-national Bonds (20%)
- Money Market Instruments (35%)
- Ordinary Share (including GDRs) (5%)
- Open, Close-end and Hybrid Funds (5%)

Launch	Nov 23	Dec 23	Jan 24	Feb 24	Mar. 24	April. 24	May. 24	June. 24	July. 24	Aug. 24	Sept. 24	Oct.. 24	Nov.. 24	Cu-mulati ve
Price	N5.57	N5.66	N5.69	N5.69	N5.74	N5.87	N5.94	N6.010 7	N6.068 4	N6.175 9	N6.253 1	N6.34 57	N6.444 4	***
% Return	457	466	469	469	475	487	494	501	505	517	525	535	544	544%

Investment Objective

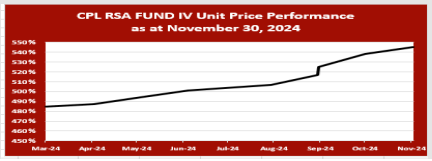
Maximizing total returns by investing in securities and instruments that would deliver long term capital appreciation and income growth without compromising the safety of the funds.

CPL VALUE FUND

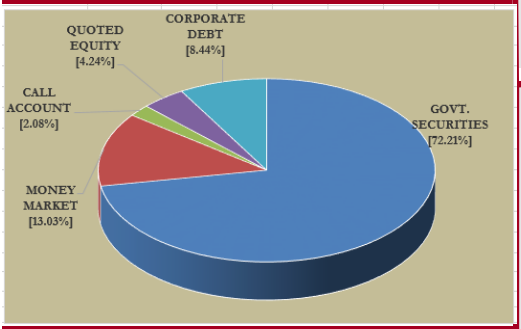
CPL Retiree Fund closed November 30, 2024 with a unit price of N6.4444. The Fund assets, invested within regulatory limits, were allocated to Government Securities (72.21%), Corporate Debt (8.44%), Money Market (13.03%), Quoted Equities (4.24%) and Call Account (2.08%).

The graph shown in this report represents the performance of the Fund from January 2022 to November, 2024.

We are pleased to inform you that we have returned 544% on Retiree Funds under our management till date.



CURRENT ASSET ALLOCATION



Industry Update

- Nigeria's total pension assets firmed up by 2.44percent at the end of October 2024 to N21.90Trillion from N20.38Trillion recorded at the end of September 2024.
- RSA Fund IV (Retiree Fund) asset firmed up by 0.98percent to N1.54Trillion as at October, 2024 from N1.52Trillion seen at the end of September 2024.

Outlook for next month.

- The exchange rate is expected to trade at ₦1,650 per US dollar in Q4, supported by the Central Bank of Nigeria's (CBN) issuance of a new FGN Eurobond and Open Market Operations designed to attract foreign investment and enhance liquidity. A stable yield environment is projected in the Fixed Income Market, with inflation rising, though the high base effect may temper its overall impact.
- The equities market is anticipated to perform well, particularly in sectors set to benefit from the economic recovery. Optimism among investors and rising capital inflows are expected to drive market activity.
- Crude oil prices are likely to stabilize between $70 and $90 per barrel, influenced by a balance of supply constraints and evolving demand dynamics.

PenCom Allows Low-Earning Pensioners to Withdraw Retirement Savings En Bloc

The National Pension Commission (PenCom) has announced that low-earning pensioners can now withdraw their entire Retirement Savings Account (RSA) balance or continue receiving their monthly pension, pending the approval of the Minimum Pension Guarantee.

This decision follows the recent increase in the National Minimum Wage to N70,000.Under the revised regulation (Section 4.1(g)), if a retiree's monthly pension is less than one-third of the new minimum wage (N23,333.33), they are permitted to withdraw their RSA balance en bloc. Alternatively, they can continue receiving their pension until the Minimum Pension Guarantee comes into effect. PenCom instructed pension fund administrators to apply the new wage rate in processing retirement benefits and to follow specific documentation procedures for retirees requesting the en bloc withdrawal. The memo, issued on November 27, 2024, emphasized immediate compliance with the new regulations.

HIGHLIGHTS OF THE REVISED REGULATION ON ADMINISTRATION OF RETIREMENT AND TERMINAL BENEFITS.

The revised regulations on the Administration of Retirement and Terminal Benefits include the following:

- Where the RSA balance of a retiree cannot provide a monthly/quarterly pension or annuity of at least one third of the prevailing minimum wage of N30,000 per month, the retiree shall be allowed to take the entire RSA balance as an enbloc payment.
- A retiree shall be eligible for pension arrears, only for the period between the date of retirement and date of consolidation of his/her RSA. In the case of retirees from self-funding agencies and private sector, pension arrears shall be for no more than 6 months.
- Where a retiree on Programmed Withdrawal secures employment, he/she may request for the suspension of his/her monthly pension in writing and by filling a consent form and resume normal mandatory RSA contribution.
- A PFA shall, under no circumstance, alter the periodicity of pension to a retiree without the prior consent of the retiree and with the approval of the Commission.
- A retiree is at liberty to change the periodicity of payment not more than once in twelve (12) months.
- Where there is an additional remittance into the RSA of a retiree, the additional remittances shall first be applied to augment pension up to 50% of the retiree's final salary and the balance may be paid out as lump sum.
- Where the retiree's pension is already up to 50% of final salary, the retiree may choose to collect the entire additional remittances as lump sum.
- There shall be periodic pension enhancement which is subject to returns on investment in the RSA and PENCOMS directive.